

Qualifications Summary

I am a versatile and experienced certified urban planner with a broad range of experience and specific expertise in urban economics, economic development and urban redevelopment. I have held numerous leadership positions during my career. I was Associate Director of the Center for Economic and Community Development at Ball State University (now Building Better Communities Program). During my tenure at BSU I also directed the Indiana Economic Development Basic Course and also was an adjunct instructor of urban planning. I also served at the Hudson Institute as a Research Fellow and Regional Economist focusing on applied economics, economic development and workforce development research. As a private sector planner, I have led many successful award winning redevelopment projects including the redevelopment of the area around the Indianapolis Motor Speedway and the City of Whiting's Lake Michigan waterfront redevelopment.

My specific experience includes:

- Collaborating with clients in moving their plans into implementation through strong and pragmatic visioning, building public/stakeholder support and excitement, bridging financing gaps through assisting with financial planning and leveraging local resources and helping build internal capacity to manage large projects.
- Leading projects through an inter-disciplinary approach that helps assure that goals and strategies in the plans are workable and within budget when it comes to implementation. This approach also speeds the process from plan to fruition.
- Strong public/stakeholder engagement strategies that build key support for a project's success. These strategies include large and small group engagement workshops, community charrettes, educational programs and presentations, focus groups and shuttle diplomacy efforts with key stakeholders and groups.
- Establishing and maintaining strong client relationships built upon trust and strong communications. These relationships not only help secure repeat planning business but also selling additional services.
- Leading and transforming my 501c3 statewide professional organization by establishing a working strategic plan, professionalizing board operations, strengthening and empowering the board team and committees, hiring professional management staff and improving overall finances and cash flow.

Professional Experience

Planning Manager

12/2011 to Present

CHA Consulting, Inc.

Indianapolis, IN

Major Accomplishments:

- Instituted project management planning for the group to help provide better workflow, communications and cost control for projects
- Expanded technical capabilities of the staff into urban economics and economic development projects

Responsibilities:

- Grew sales of planning services within the Midwest
- Leads Indiana planning group with responsibilities for staffing, quality control, project direction, management, and scheduling
- Interacts and builds long-term relationships with clients
- Mentors project managers on project financial management techniques including project management

planning and financial tracking and reporting

Director of Planning Services

09/2005 - 06/2011

American Structurepoint, Inc.

Indianapolis, IN

Major Accomplishments:

- Principal/Project Manager for the award winning Whiting Lakefront Development Plan a plan for revitalization of the Lake Michigan waterfront in Whiting, Indiana. The plan transitioned into over \$5 million in design and construction inspection fees for the company and I helped my client/community secure over \$50 million in funding for implementation of the first two phases of the plan
- Principal/Project Manager for the award winning Speed Zone Master Plan a plan for revitalization of the area around the Indianapolis Motor Speedway. The plan has transitioned into over \$6 million in design and construction inspection fees for the company and I helped my client/community secure almost \$45 million in funding for the implementation of the plan
- Created spin-off projects of at least \$15 million in design and construction inspection services in the five years that I led the planning group
- Established urban planning/urban design as a business unit within the firm doing approximately \$500,000 - \$750,000 in direct revenue generation annually with an average staff of 2.5 persons.
- Improved the visibility of American Structurepoint within the public-sector planning community in Indiana
- Built internal relationships with allied professionals and business units and demonstrated the value-add that planning brought in terms of not only spin-off sales but more importantly as a support unit to assist with improving urban design and communications on other projects

Responsibilities:

- Led large interdisciplinary teams on extensive planning and urban design projects. Teams consistently included urban planners, environmental scientists, civil engineers, landscape architects and architects
- Developed a philosophy of approach for planning and urban design within the company and helped implement that company-wide
- Worked closely with business development staff in identifying business prospects, developing projects and proposals and winning work
- Responsible for financial management of the planning group including supervising revenue, billings and overhead expenses
- Was principal of major planning projects including comprehensive planning, development ordinances, economic development strategic plans, brownfields reuse studies, urban redevelopment master planning, park plans, bicycle and pedestrian plans, annexation studies, economic and market analyses, and corridor plans
- Provided supporting design assistance as part of a larger team for urban streetscape plans, park schematic designs, specifications of urban design elements, commercial/industrial site planning and bicycle facilities design

Planning Manager

09/2004 - 09/2005

Bonar Group (now GAI)

Fort Wayne, IN

Major Accomplishments:

- Re-built planning team after long lull in business. This included meeting with clients of trouble projects and rebuilding relationships and trust.
- Re-established revenue stream for the team and established close relationships with existing clients

Responsibilities:

- Trained business development staff to help identify prospects and potential projects
- Financial management of the planning team
- Led and supervised planning team on all project activities
- Teamed with business development staff to grow planning sales

Research Fellow/Regional Economist

06/2002 - 09/2004

Hudson Institute

Indianapolis, IN

Major Accomplishments:

- Was chief author and editor of "America's Transportation Future" a report on the current state of U.S. transportation policy
- Led a research team in determining the social and fiscal impacts of business recruitment on Indiana communities
- Was project manager for major study of workforce skill needs for the metropolitan Chicago area workforce investment boards

Responsibilities:

- Assisted the Senior Fellow in overall operations of the research unit
- Led a team of 12 research assistants and provided overall day to day supervision and support to research staff
- Served as a project manager of research efforts and managed relationships with clients and grantors
- Focused on research related to transportation, economic development and urban development policy and programs
- Managed or participated in projects including primary policy research, market, demographic and economic analysis, community benchmarking and strategic planning including major workforce studies and comprehensive economic development strategies (US EDA CEDS)

Associate Director - Center for Economic and Community Development

06/1998 - 06/2002

Ball State University

Muncie, IN

Major Accomplishments:

- Directed the Indiana Economic Development Course (IEDC basic course) one of nineteen week-long training courses for new economic developers around the country. Was the youngest course director nationally
- Moved the "Indiana Toolbox Guide to Development Funds" from a once a year paper publication to an electronically maintained database with a web interface for communities throughout the state to access for information on grant and loan programs available for community and economic development

Responsibilities:

- Directed the basic course which included managing and coordinating curriculum, speakers, national compliance with IEDC educational curriculum, and site logistics
- Managed the Center's community-based consulting services. Functions included budget coordination, project management and serving as a resource to other project managers
- Assisted the Director of the Center with the annual budget, staff performance reviews and other management duties as assigned
- Developed marketing materials and overseeing market research for Center programs and services including direct mail flyers, presentations around Indiana a new website and market surveys
- Established and maintained key relationships with federal, state and local agencies to enhance Center services and activities

- Managed and participated in direct consulting projects including economic development strategic planning, comprehensive planning, grant assistance and economic and market analysis

Awards and Honors

- American Planning Association CPC Leadership Award, 2014
- APA Indiana Chapter Hoosier Planning Awards/Outstanding Plan - Whiting Lakefront Development Plan - 2010
- American Council of Engineering Companies ACEC Indiana - Honor Award - Whiting Lakefront Development Plan - 2010
- American Council of Engineering Companies - National Finalist - Whiting Lakefront Development Plan - 2010
- APA Indiana Chapter Hoosier Planning Awards/Outstanding Plan - Speed Zone Master Plan - 2007
- American Council of Engineering Companies ACEC Indiana - Honor Award - Speed Zone Master Plan - 2007
- American Society of Landscape Architects ASLA Indiana Chapter - Merit Award - Speed Zone Master Plan - 2007
- APA Indiana Chapter Hoosier Planning Awards/Outstanding Plan - Orange County Strategic Plan - 2002
- Eagle Scout Award - 1993

Education

Completion Date	Issuing Institution	Qualification	Course of Study
05/1998	Ball State University	Bachelors* Degree	Bachelor of Urban Planning and Development (BUPD)
05/1998	Ball State University	Bachelors Degree	B.S. in Environmental Design and Political Science

**The Bachelor of Urban Planning and Development is considered a full 5-year professional level degree and required a research thesis. This program was discontinued and converted to a 4+1 Master's level program in 2000.*

Registrations/Certifications

Certification Title	Issuing Organization	Completion Date
Certified Planner #00800167	American Institute of Certified Planners	07/2001

Affiliations, Professional and Community Service

- American Planning Association, Chapter Presidents Council, Vice-Chair Elect, 2013 to Present
- American Planning Association Indiana Chapter, Immediate Past-President, 2014 to Present
- American Planning Association Indiana Chapter, President, 2012 to 2014
- Kings Park Area Development Corporation, Development Review Committee, 2011 to Present
- Indy Rezone Steering Committee & Residential Taskforce, 2012 to Present
- Indiana Citizens Alliance for Transit, Executive Committee, 2010 - 2013
- American Institute of Certified Planners, Member - 2001 to Present
- American Planning Association, Member, 2001 to Present
- Association of Pedestrian and Bicycle Professionals, Member, 2010 - Present
- Bicycle Indiana, Member, 2009 - Present
- Indiana Economic Development Association, Member, 1998 - 2011
- American Planning Association Indiana Chapter, Awards Committee Chair, 1999 - 2009

- International Economic Development Council, Basic Course Directors Committee, 1999 - 2002
- Indiana Rural Development Council, Member, 1999 - 2002
- Indiana Land Use Consortium, Representative, 1999 - 2002
- Indiana Community Development Society, Board Member, 1999-2000

Select Teaching, Presentations and Lectures

- Adjunct Professor, College of Architecture and Planning, Ball State University - CAP 102 Taught studio-based first-year design studio focusing on building critical thinking skills in application of environmental design problems - 2004
- Adjunct Instructor, Department of Urban Planning, Ball State University - PLAN 301 Taught studio-based urban planning and economic development research methods course - 1998
- American Planning Association/2013 National Planning Conference - The Future of the Private Planning Practice II - 2013
- APA Indiana 2012 Spring Professional Development Conference - Applications of Social Media in Urban Planning - 2012
- American Planning Association/Regional OKI Conference - Applications of Social Media in Urban Planning - 2012
- Applications of Bicycle Indiana/Building Bicycle Friendly Indiana Communities Regional Workshop - Bicycle Engineering and Design - 2011
- Purdue Joint Transportation Assistance Project/Purdue Road School - Trends in Bicycle Planning and Design - 2010
- American Planning Association/Regional OKI Conference - Trends in Bicycle Planning and Design - 2010
- American Planning Association/Regional OKI Conference - The P's and Q's of RFPs and RFQs - 2010
- American Planning Association/2010 National Planning Conference - The Future of the Private Planning Practice - 2010
- Bicycle Indiana/Bicycle Indiana Summit - Trends in Bicycle Planning and Design - 2010
- American Planning Association/OSU/Utah Webinar Series - Trends in Bicycle Planning and Design - 2010
- American Planning Association/Indiana Chapter Fall Conference - Synergies in E.D. and Comprehensive Planning - 2009
- American Planning Association/Indiana Chapter Fall Conference - Roundabouts v. Red Lights - 2009
- American Planning Association/Regional OKI Conference - The Speed Zone Plan - 2008
- BSU CAP Graduate Studio/Lecture - Redevelopment Planning - 2007
- American Planning Association/Indiana Chapter Spring Development Conference - Internet Tools for Planning - 2007
- Indiana Association of Cities and Towns/Annual Conference - Redevelopment Planning - 2006
- BSU PLAN 100/Lecture - My Role as a Planner - 2006
- Indiana Association of Cities and Towns/Municipal Management Institute Master Workshop - Capital Improvements Program Planning - 2004
- Indiana Ladders for Success Regional Workshops - The Social Impacts of Business Recruitment - 2003
- Hudson Institute/Transportation Futures Symposium - Models for America's Transportation Future - 2003
- Indiana Economic Development Academy/Basic Course - Economic Modeling - 2000, 2001, 2002
- Indiana Economic Development Academy/Basic Course - Strategic Planning - 2001, 2002
- Indiana Economic Development Academy/Community Development Course - Urban Transportation - 2000
- Indiana Economic Development Association/Fall Conference - Toolbox Guide to Development Funds - 1999

References Available on Request